



鄭州昇達經貿管理學院

Shengda Economics Trade & Management College Of ZZ

《跨境电商实务》

实验报告

(2018-2019 学年 第二学期)

班 级	2018 级国际经济与贸易专升本 1 班
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实训时间	1-17 周

金融贸易学院

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一、实验目的

《跨境电商实务》是国际经济与贸易专业的专业必修课，是一门实践性很强的课程。通过本实验课程的演练，结合软件与真实平台，使学生在掌握跨境电商基本理论和基本知识的基础上，能够进行网络市场调研、寻找货源并进行采购、运费模板设置、产品信息编辑上架、产品详情优化、产品定价策略、客户询盘回复、订单处理等操作，能够恰当解决交易磋商中的问题，妥善处理交易纠纷，能够从事跨境电商相应岗位的工作，最终培养学生对跨境电商店铺的运营、维护和管理能力。

二、实验要求

本课程重在培养学生的实际应用能力、动手操作能力和综合分析判定能力。具体要求如下：

- 1、熟悉 B2C 电子商务平台操作技能；
- 2、掌握选品要求；
- 3、熟悉不同市场的需求差异；
- 4、掌握产品上传的技巧；
- 5、掌握产品定价方法及价格策略；
- 6、掌握一定的店铺运营技巧。

三、实验环境

- 1、计算机、交换机、无线路由器、麦克风、投影机等实验项目基础设备；
- 2、步惊云教学系列软件之跨境电商模块。
- 3、实验地点：跨境电商实训室

四、实验项目

实验一 跨境电商基础与交易准备

实验目的

通过本实验项目的练习，使学生了解课程体系及学习任务，熟悉平台规则，注册账号，为本课程的实验做好基础工作。

实验内容

1. 掌握跨境电商的分类、特征与流程

2. 熟悉主流 B2C 平台及主要特征
3. 在跨境电商软件中注册账号
4. 学习速卖通卖家首页的行业分析、速卖通大学、政策规则，选择自己准备经营的产品

实验二 选品

实验目的

通过本实验项目的练习，使学生掌握速卖通热销产品调研的方法；掌握类似跨境电商平台热销产品调研的方法；掌握利用数据分析工具判断产品销售趋势的方法；掌握国内供货平台选择供应商的方法。

实验内容

- 1.选品方向分析
- 2.平台经营类目调研
- 3.货源渠道分析
- 4.新手选品注意问题
- 5.产品销售发展趋势调研

实验三 运费模板与服务模板设置

实验目的

通过本实验项目的练习，使学生熟悉邮政、快递、专线等主要物流渠道的特点、优势和局限，掌握运费模板设置的方法，重点掌握邮政挂号小包、EUB、EMS 运费模板的设置，掌握服务模板的内容与设置方法。

实验内容

- 1.物流选择：邮政小包、EUB、EMS、DHL、UPS
- 2.运费表解读及运费的计算
- 3.运费模板设置：新手模板、新建模板，区分国别运费、到货时间承诺
- 4.服务模板设置

实验四 产品发布与优化

实验目的

通过本实验项目的练习，使学生熟悉产品发布的流程，掌握标题拟定的方法和关键词的收集方法，正确填写产品属性，熟悉平台对主图的要求，并在详情描述部

分对产品进行有特点的详细描述，能够恰当选择运费模板与合理使用上传工具。学生能够运用所学习的产品发布的基本要求和技巧，恰当选择产品类目，发布优质产品信息，提升产品排名和曝光。

实验内容

- 1.产品的发布流程
- 2.标题、关键词的拟定
- 3.产品属性与主图
- 4.产品详情页
- 5.上传工具

实验五 定价方法及价格策略

实验目的

通过本实验项目的练习，使学生熟悉产品价格构成，熟悉平台定价规则，掌握产品上架价格的计算方法，制定合理并有吸引力的价格，增强产品竞争力。学生能够综合考虑多种因素恰当制定产品价格策略，并核算优惠措施之后的产品利润。

实验内容

- 1.产品价格构成
- 2.产品定价需要考虑的因素
- 3.产品定价策略
- 4.价格误区

实验六 店铺装修

实验目的

通过本实验项目的练习，使学生能够根据平台要求和提示，开通店铺并完善店铺信息，并根据产品特点，设计店铺风格，掌握店铺装修基本方法，并恰当设置产品分组和利用店铺橱窗，提升店铺整体形象，增强买家信任度。

实验内容

- 1.开通店铺：基本信息、橱窗管理、店铺 LOGO 及店招设计
- 2.店铺装修：管理产品组、管理店铺类目

实验七 店铺营销

实验目的

通过本实验项目的练习，使学生了解平台促销活动的门槛条件，熟悉店铺优惠活动的办法，掌握利用关联营销模板进行单品引流的方法；并要求学生能够及时关注平台促销活动，根据资质报名参加；能够结合价格策略设置各种店铺优惠措施，增强产品曝光，吸引流量，提高订单量。

实验内容

- 1.平台活动
- 2.店铺优惠活动
 - (1) 限时限量活动
 - (2) 全店铺打折
 - (3) 店铺满立减
 - (4) 店铺优惠券
 - (5) 促销分组
- 3.关联产品营销

实验八 订单处理与资金提现

实验目的

通过本实验项目的练习，使学生充分认识与客户沟通的重要性，能够做到及时回复客户的询盘，及时处理订单，通过正确物流渠道进行线上发货和线下发货，并最终实现资金提现。

实验内容

- 1.客户沟通工具——站内信
- 2.订单解析
- 3.订单处理
 - (1) 改价
 - (2) 取消订单
 - (3) 发货
- 4.资金提现

五、实验数据

跨境电商实务是在国际贸易理论与实务模块学习的基础上，运用步惊云跨境电商软件进行跨境电商的操作。本课程采用以下模式完成实验内容：1、采用步惊云跨

跨境电商软件，2-3 位同学分为一组，共同经营一家店铺，完成卖家实验操作的内容；
2、每位同学作为单独买方，完成跨境买家实验操作内容；3、选品、调研等实验内容结合真实速卖通平台，以达到更好的学习效果。

为完成教学和实训目标，本课程共设计 8 个实验项目。学生的操作及店铺运营能力从注册店铺、选品、运费模板与服务模板设置、产品图片处理、产品发布与优化、定价方法及价格策略、店铺装修与营销、订单处理与资金提现等实验项目中体现，实验数据从实验项目中提取。

六、学生实验记录

学生个人成绩总结

课程名称：跨境电商实务
学生姓名：吕梦婷
学生分数：82.00

指导教师：李秋娟
学号：201801900112

班级：18 国升本 1 班

课程名称：跨境电商实务
学生姓名：于瑞
学生分数：89.00

指导教师：李秋娟
学号：201801900124

班级：18 国升本 1 班

课程名称：跨境电商实务
学生姓名：顾芬芳
学生分数：76.00

指导教师：李秋娟
学号：201801900104

班级：18 国升本 1 班

学生成绩分析：

	考核技能点	得分	说明
卖家	语言能力	★★★★★	能熟练翻译产品资料的英文描述、娴熟处理外贸函电、进行英文沟通
	产品发布类目选择	★★★★★	正确选择产品类目
	产品属性选择	★★★★☆	一个属性等于一个曝光机会
	产品发布标题制作	★★★★★	核心词汇、修饰词、属性词
	产品主图制作	★★★★☆	高质量图片、主体突出、正确选择模特
	定价技巧	★★★★★	掌握产品成本、上架价格、活动价格、利润之间的关系
	速卖通营销能力	★★★★☆	有效利用店铺促销工具，进行部分产品的打折促销
	订单处理能力	★★★★★	及时上传物流单号，及时处理纠纷订单

	跨境支付流程	☆☆☆☆☆	掌握国际物流运费的支付
	掌握跨境物流知识	★★★★★	不同国家的运费模板设置
	客户服务能力	★★☆☆☆	及时处理买家相关问题、关注物流信息，及时沟通买家

1、卖家成绩

(1)、基本资料

公司全称（中）	槐树吕进出口贸易有限公司
公司全称（英）	HUAISHULV
公司简称（中）	小花朵朵
公司简称（英）	ROSE
企业法人（中）	吕梦婷
企业法人（英）	Emily
地址（中）	郑州升达经贸管理学院
地址（英）	zhengzhoushengdauniversity
国家	China
单位代码	110003452
报检登记号	2010003452
海关代码	5010063452
税务登记号	320114110003452
电话	18530956508
传真	561265233
邮编	450000
开户银行（中）	交通银行
开户银行（英）	Bank of Communications
账号	200100000110003452

(2)、财务状况

总资产

注册资金：CNY 1000000.00
 库存资产：CNY 0.00

当前资金：CNY 1021968.27

账户明细

账户	币别	总余额	可用金额	冻结金额
10003452@bjysoft.com	CNY	3000.00	1000.00	2000.00
10003452@bjysoft.com	USD	7974.93	7974.93	0.00
200100000110003452	CNY	968640.71	968640.71	0.00

财务流水

时间	账户	项目	收/出	金额
2019-05-30 09:30:44	6214860020629668	订单 25777 货款	支出	USD 12.84
2019-05-30 09:51:28	6214860020629668	订单 25802 货款	支出	USD 14.38
2019-05-30 09:54:37	6214860020629668	订单 25806 货款	支出	USD 9.23
2019-05-30 09:59:41	6214860020629668	订单 25817 货款	支出	USD 20.03
2019-06-13 08:56:32	6214860020629668	订单 31678 货款	支出	USD 5.83
2019-06-13 09:25:19	6214860020629668	订单 31737 货款	支出	USD 6.87
2019-06-13 09:26:18	6214860020629668	订单 31742 货款	支出	USD 23.04
2019-06-13 09:31:48	6214860020629668	订单 31759 货款	支出	USD 4.50
2019-06-13 09:32:56	6214860020629668	订单 31767 货款	支出	USD 18.82
2019-06-13 09:36:46	6214860020629668	订单 31787 货款	支出	USD 28.14
2019-06-13 09:37:44	6214860020629668	订单 31799 货款	支出	USD 9.27
2019-06-13 09:40:59	6214860020629668	订单 31805 货款	支出	USD 17.92
2019-06-19 08:46:43	6214860020629668	订单 34009 货款	支出	USD 5.30
2019-06-19 09:24:26	6214860020629668	订单 34076 货款	支出	USD 20.54
2019-06-19 09:25:21	6214860020629668	订单 34077 货款	支出	USD 2.58
2019-06-19	6214860020629668	订单 34078 货款	支出	USD 19.66

09:27:30				
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(3)、库存状况

出入库时间	产品编号	产品名称	数量	描述
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(4)、产品情况

产品编号	产品名称	价格	产品浏览数	订单数
8075(KJ-053)	280ml Baby Bottle Kids Cup Silicone Sippy Children Training Cups Cute Baby Drinking Water Straw Handle Feeding Bottle	USD 18.48-18.48	32034	2
8098(KJ-058)	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s iPad iPod Lifetime Warranty With High-quality 2019 New	USD 14.51-14.51	21229	1
8067(KJ-055)	DIY New Cute Colored Memo Pad Lovely Sticky Paper Post it Note School Office Supplies Korean Stationery No Magnetism No Customiz	USD 4.6700000-4.6700000	21501	2
8081(KJ-025)	Handmade Natural Wood Hair Brush Wooden Comb For Hair Massage Pine Anti-static Hairbrush Combs Massager For business, Birthday	USD 5.0200000-5.0200000	12611	1
9916(KJ-035)	Deep Embossed 3d Brick Wall Paper Modern Vintage Brick Stone Pattern Paper Wallpaper Roll For Living Room Wall Covering Decor	USD 32.61-32.61	17408	1
10039(KJ-040)	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 55.33-55.33	6875	5
6590(CQ-001)	New Designs Girls Bow Shoes 5 Colors Microfiber Leather Shoes Handmade Children Shoes	USD 20.65-20.65	30470	1

	Rubber For Girls Princess Shoes			
8078 (KJ-075)	Men's Shaving Brush with Wood Handle Nylon For Men Clearance Beard Professional Barber Face Cleaning Razor Shaving Brush Tool	USD 13.59-13.59	21528	1
6650 (KJ-038)	100 Real Pure Genuine Solid 925 Sterling Silver Dangle Earrings Women Korean Fashion Silver Fine Jewelry Earrings	USD 19.57-19.57	42322	1
9478 (KJ-054)	48pcs Gel Pen Set Refills Metallic Pastel Neon Glitter Sketch Drawing Color Pen School Stationery Marker for Kids Gifts Suit	USD 16.9600000-16.960000	17951	2
9927 (KJ-034)	Little Safflower Bathroom Accessories 100 Coral Velvet Fabric Memory Foam Bath Mats Bathroom Horizontal Stripes Rug Non-slip Bat	USD 32.50-32.50	12585	1
9942 (DV-002)	New quality coat hangers clothes garment suit shirt trouser non slip wooden hanger creative home tool. Coats Scarves	USD 28.48-28.48	12146	1
9925 (EB-001)	Top Quality Bone Ceramic Bowl Dinner Set Rice Noodles Bowl Blue White Series Ceramic Bowl Family Soup Bowl Set 2019 New Ceramic	USD 43.49-43.49	14452	1
9748 (KJ-068)	100 Carbon Fiber Tennis Racket Tennis Racket 300g 100 As The Racket Black	USD 125.98-125.98	16645	1
4123 (CM-003)	2017 New High Quality Bowknot Plush Toys Knitting Teddy Bear Doll Lovely Small Plush Toys Stuffed Fluffy Bear Dolls Toy Gifts	USD 27.17-27.17	17376	5
4392 (DT-001)	lunch box With Spoon	USD 26.0900000-26.090000	38524	6
3625 (KJ-045)	Portable 38-LED Rechargeable	USD	44293	8

	Emergency Light Home Outdoor Camping LED Torch	22.830000-22.830000		
5156(AQ-003)	Fashion Cat's Eye Sunglasses Women Sun Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating	USD 16.300000-16.300000	32909	4
9922(KJ-064)	brand new and high quality Canvas Work Gloves Labor Safety Gloves Double Thickening Anti-Skid Protection Welding high tempe	USD 32.50-32.50	19105	1
8079(CQ-001)	New Designs Girls Bow Shoes 5 Colors Microfiber Leather Shoes Handmade Children Shoes Genuine Leather Flat Heel Rubber	USD 18.48-18.48	15512	1
3651(CB-002)	Famous-Brand Handbag, High-grade NEW Women Lady Trapeze Tote Wing Swing Designer Suede Leather Cowhide Handbags Shoulder Messeng	USD 21.740000-21.740000	35397	4
6596(KJ-057)	Wireless Fixed Telephone With SIM Card For Home Office Business Support Hand free Caller ID Radial Telephone Black	USD 63.04-63.04	42233	2
4326(CW-001)	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 22.83-22.83	26650	6
4389(KJ-078)	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 13.04-13.04	31912	6
3645(AU-007)	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 38.04-38.04	36281	6
6516(KJ-007)	12V/24V Cigarette Lighter Adapter With USB Port 4.2A Dual USB Ports 3 Socket	USD 60.87-60.87	54818	2

	Cigarette Lighter Socket USB Car Charger			
9511 (KJ-049)	Superman schoolbag for Toddler Kids Children Boy Girl Plush Cartoon Personality Backpack Rucksack School Bags Batman Bag Toys	USD 19.57-19.57	17427	1
6517 (KJ-079)	Waterfall Bathroom Faucet Single handle Basin Mixer Tap Bath Basin Faucet Brass Vessel Sink Water Tap Mixer Silver	USD 195.6500000-195.6500000	54606	1
9940 (KJ-013)	Centechia 2.7inch 8XZoom Anti-shake TFT LCD 18MP Digital Camera HD 720P Photo Video Camcorder DV LED Fill Light Non-touch Camera	USD 677.17-677.17	15640	1
9923 (KJ-046)	Brand Backpack Natural Soft Real Leather Backpacks Genuine First Layer Cow Leather Top Layer Cowhide Women Backpack School Bags	USD 107.61-107.61	16930	2
9522 (KJ-064)	Canvas Work Gloves Labor Safety Gloves Double Thickening Anti-Skid Protection Welding high temperature Gloves	USD 16.30-16.30	20239	1
6551 (EE-006)	High-quality Automatic Electric Coffee Maker 5 Cups Espresso White Drip Coffee Machine With Water Window	USD 40.2200000-40.2200000	78150	2
2850 (AJ-002)	Fashion wedding Cheongsam Traditional Wedding Dress Oriental Style Dresses Bride Traditions Party Prom Chinese Style Cheongsam Dress	USD 20.6500000-20.6500000	70330	9
6560 (KJ-066)	6 colors high quality 2017 newest women pumps pointed toe platform high heels shoes woman wedding party shoes	USD 35.87-35.87	66149	2
4333 (AK-001)	Super fragrant rose handmade soap with petals, bathing,	USD 4.9200000-4.9200000	24649	11

	washing, and sterilization, improve skin			
9920(CV-004)	Men's Long-Sleeve Dress Shirts with Left Chest Pocket 100 Cotton Slim Fit Solid Button Down Shirt British Style Casual Regular	USD 30.00-30.00	17317	2
8077(AE-001)	Indoor E27 Modern Vintage Lamp Shade Table Desk Bed Light Cover Holder Lampshades Bedside Lamp Night Light	USD 61.96-61.96	17056	1
9551(EE-004)	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 27.17-27.17	13845	1
9754(KJ-071)	57mm Classic Magic Toys 3x3x3 Magic Cube Competition Speed Puzzle Cubes Toys and Learning Educational Puzzle Fidget Cube	USD 3.80-3.80	10487	2
8217(KJ-015)	120pcs 7 Sizes Assortment Polyolefin Halogen-Free Heat Shrink Tubing shrinkable Tube Wire Cable Kit	USD 10.87-10.87	49079	2
9926(KJ-067)	Shower Antiskid Flip Flops Thicken Fashion Indoor Female Shoes	USD 15.11-15.11	12127	1
9497(CV-006)	Kids Boys Pants Autumn Letter Print Cotton Trousers Children Teenage Boys Sport Pants Casual Kids Clothes	USD 27.17-27.17	16894	2
9924(EE-005)	Home 3L Mini Rice Cooker Small Rice Cooker 1-6 People Kitchen Appliances Rice Cooker	USD 151.09-151.09	16576	1
8152(KJ-076)	New U-Shaped Slim Wireless Mouse USB 2.4G Optical Mice 10M Working Distance Mouse for Laptop/Desktop Ergonomically design very	USD 23.91-23.91	27179	2
5172(EE-004)	High Quality Home Manual Juicer Fruit Squeezer 100	USD 16.30-16.30	46022	7

	Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided			
4339 (CL-003)	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 6.52-6.52	45487	7
6638 (EE-002)	Portable super rechargeable lithium ion battery packs capacity dc 12v 6800 mA battery	USD 23.91-23.91	28348	1
9938 (KJ-079)	Waterfall Bathroom Faucet Single handle Basin Mixer Tap Bath Basin Faucet Brass Vessel Sink Water Tap Mixer Silver 2019 New	USD 282.61-282.61	13209	2
9460 (KJ-063)	High Quality 3 Layer Non-woven Fabric Mouth Face Masks Disposable Respirator Health Anti Dust Mask Bacterial filter activated	USD 4.13-4.13	20239	1
4442 (KJ-074)	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 23.91-23.91	22111	6
6520 (KJ-040)	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 55.43-55.43	21996	2
6606 (KJ-035)	Deep embossed 3d brick wall paper modern vintage brick stone pattern paper wallpaper roll for living room wall covering decor	USD 41.30-41.30	38465	1
5155 (CA-006)	Tea Tray High Quality Chinese Solid Tea Tray, Household Tea Board, Tea tableProduct Description	USD 16.300000-16.30000 00	45455	5
9921 (KJ-050)	Baby Boys Girls Pajamas Autumn Winter Children Flannel Warm animal penguin Stitch panda Jumpsuit Sleepwear Chinchillas	USD 25.98-25.98	19205	1

	Pajamas			
9537(KJ-037)	1/4 BSP Equal female Thread 304 Stainless Steel Flow Control shut off valve Needle Valve 915 PSI Water Gas Oil	USD 19.90-19.90	11856	1
8163(KJ-060)	Qualcomm Certification QC 3.0 Power Dock Wall Charger Quick Charge 5.0V 1.2A Output folding plug design, convenient to store	USD 7.0700000-7.0700000	31005	3
8086(CC-001)	100 Mulberry Silk Fitted Sheet Solid Color Mattress Cover Elastic Band Bed sheets US UK Single Twin Double Full Queen King Size	USD 87.50-87.50	26072	1
9752(KJ-058)	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s iPad iPod Lifetime Warranty	USD 8.64-8.64	16055	2
9102(KJ-031)	Garden Water Gun Heavy duty metal garden hose nozzle sprayer garden water gun 7 spraying patterns pistol grip front trigger lawn	USD 9.67-11.85	20372	1
4202(KJ-029)	White Snowflake Christmas Ornaments Holiday Festival Party Home Decor Decoration New Year Gift	USD 6.5200000-6.5200000	54562	5
4336(CC-002)	100 Cotton Solid Bath Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial	USD 10.87-10.87	52339	5
8060(KJ-039)	Heart pendant necklace sterling silver jewelry fashion rhinestone choker Trendy women bijoux femme Short chain	USD 34.7800000-34.780000 00	21523	2
3638(CM-004)	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 30.0300000-30.030000 00	32195	6
8104(KJ-056)	Korean Cute PU Leather cover Floral Flower Schedule Book Diary Weekly Monthly Planner	USD 6.5200000-6.5200000	18300	0

	Organizer Notebook Lovely Stationery Gift			
5196(KJ-034)	Item specifics Bathroom Accessories 100 Coral Velvet Fabric Memory Foam Bath Mats Bathroom Horizontal Stripes Rug Non-slip Bath	USD 9.7800000-9.7800000		0
9117(CV-008)	For 1-5 yrs baby boy coat jacket boy hooded windbreaker outerwear coats autumn polyester fashion casual for kid children cloth	USD 54.35-59.78	11933	0
6641(DV-004)	Bamboo Chopsticks Crafted from woven rush straw stuffed with cotton, and trimmed on the four sides with cotton.	USD 7.6100000-7.6100000		0
6617(KJ-002)	Super Long White Flower Crocheted Wedding Accessory Luxury Korea Sweep Brush Dress Church Bridal Wedding Veil.Tailor your own we	USD 4.3500000-5.4300000	37109	0
11188(0)	Primary Colour Direct-liquid Ball Pen Neutral Pen Large Capacity Full Needle Tube 0.5 Signature Water Pen Core Replacement	USD 10.8700000-10.8700000		0
5117(CM-004)	New Emily Wood Train Magnetic Wooden Trains Car Toy Model Magnetic Toys Christmas Gift Kids Children Fit Wooden Thomas Tracks	USD 28.26-28.26		0
8080(KJ-071)	57mm Classic Magic Toys 3x3x3 Magic Cube Competition Speed Puzzle Cubes Toys and Learning Educational Puzzle Fidget Cube	USD 3.9100000-3.9100000		0

(5)、订单情况

下单时间	订单号	产品名称	价格	买家	订单状态
2019-05-06 09:02:53	16509	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam Dre	USD 27.86	Chelsea	已完成
2019-05-06 09:12:53	16553	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam Dre	USD 35.70	Heidi	已完成
2019-05-06 09:17:53	16577	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 39.09	Jacqueline	已完成
2019-05-06 09:22:53	16599	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 32.66	Lucia	已完成
2019-05-06 10:02:53	16815	Famous-Brand Handbag, High-grade NEW Women Lady Trapeze Tote Wing Swing Designer Suede Leather Cowhide Handbags Shoulder Messeng	USD 50.00	Gloria	已完成
2019-05-06 10:07:53	16847	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 41.44	Blanche	已完成
2019-05-06 10:12:53	16865	Famous-Brand Handbag, High-grade NEW Women Lady Trapeze Tote Wing Swing Designer Suede Leather Cowhide Handbags Shoulder Messeng	USD 34.07	Allison	已完成
2019-05-06 10:17:53	16880	Ladies 50ml Antiperspirant Liquid	USD 41.67	Beata	已完成

		Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion			
2019-05-09 08:51:55	18035	Famous-Brand Handbag, High-grade NEW Women Lady Trapeze Tote Wing Swing Designer Suede Leather Cowhide Handbags Shoulder Messeng	USD 44.77	Gina	已完成
2019-05-09 08:56:55	18048	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 41.55	Carry	已完成
2019-05-09 09:01:55	18065	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 32.66	Donna	已完成
2019-05-09 09:11:55	18102	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 41.67	Beata	已完成
2019-05-09 09:26:55	18155	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 36.54	Deborah	已完成
2019-05-09 09:28:08	18162	Fashion wedding Cheongsam Traditional Wedding Dress Oriental Style Dresses Bride Traditions Party Prom Chinese Style Cheongsam Dre	USD 27.86	Leo Fitz	已完成
2019-05-09 09:36:55	18210	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 38.91	Frieda	已完成

2019-05-09 09:39:32	18218	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 41.35	WangDong	已完成
2019-05-09 09:41:09	18220	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam Dre	USD 33.68	Aaron	已完成
2019-05-09 09:41:54	18221	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 32.66	Aaron	已完成
2019-05-09 09:55:43	18260	Famous-Brand Handbag, High-grade NEW Women Lady Trapeze Tote Wing Swing Designer Suede Leather Cowhide Handbags Shoulder Messeng	USD 22.41	LH	已完成
2019-05-09 10:01:16	18281	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam Dre	USD 27.86	Kelly	已完成
2019-05-09 11:51:55	18445	2017 New High Quality Bowknot Plush Toys Knitting Teddy Bear Doll Lovely Small Plush Toys Stuffed Fluffy Bear Dolls Toy Gifts	USD 33.04	Akeem	已完成
2019-05-09 11:56:55	18454	2017 New High Quality Bowknot Plush Toys Knitting Teddy Bear Doll Lovely Small Plush Toys Stuffed Fluffy Bear Dolls Toy Gifts	USD 33.04	Natasha	已完成
2019-05-09	18636	2017 New High Quality	USD 27.17	Helena	已完成

22:56:56		Bowknot Plush Toys Knitting Teddy Bear Doll Lovely Small Plush Toys Stuffed Fluffy Bear Dolls Toy Gifts			
2019-05-09 23:41:56	18656	2017 New High Quality Bowknot Plush Toys Knitting Teddy Bear Doll Lovely Small Plush Toys Stuffed Fluffy Bear Dolls Toy Gifts	USD 33.35	Brenda	已完成
2019-05-09 23:46:56	18658	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 16.30	Cassandra	已完成
2019-05-10 08:54:08	18702	White Snowflake Christmas Ornaments Holiday Festival Party Home Decor Decoration New Year Gift	USD 8.47	Helena	已完成
2019-05-10 09:04:08	18711	White Snowflake Christmas Ornaments Holiday Festival Party Home Decor Decoration New Year Gift	USD 9.21	Regina	已完成
2019-05-10 21:29:09	18954	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 30.03	Cassandra	已完成
2019-05-10 21:34:09	18956	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 30.03	Jacqueline	已完成
2019-05-10 21:44:09	18958	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 39.79	Blanche	已完成
2019-05-10 21:49:09	18961	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 45.58	Carina	已完成
2019-05-10 21:59:09	18965	Beech Wood Thomas Train Annie Circle Track	USD 41.69	Regina	已完成

		Railway Vehicle Barbie doll Toys			
2019-05-10 22:04:09	18967	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 40.27	Angelia	已完成
2019-05-10 22:14:09	18972	2017 New High Quality Bowknot Plush Toys Knitting Teddy Bear Doll Lovely Small Plush Toys Stuffed Fluffy Bear Dolls Toy Gifts	USD 27.36	Candice	已完成
2019-05-10 22:29:09	18980	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 26.62	Grace	已完成
2019-05-10 22:49:09	18984	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 25.67	Lucia	已完成
2019-05-10 22:59:09	18988	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 26.79	Doris	已完成
2019-05-10 23:09:09	18991	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 26.87	Grace	已完成
2019-05-10 23:29:09	18994	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 23.50	Frieda	已完成
2019-05-11 13:43:20	19014	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 14.24	Carina	已完成
2019-05-11 13:48:20	19015	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 14.24	Deborah	已完成
2019-05-11 14:03:20	19016	Super fragrant rose handmade soap with petals, bathing,	USD 13.65	Amber	已完成

		washing, and sterilization, improve skin			
2019-05-11 14:23:20	19017	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 12.91	Beata	已完成
2019-05-11 15:58:20	19025	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 7.89	Angelia	已完成
2019-05-11 16:03:20	19026	100 Cotton Solid Bath Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial	USD 16.81	Blanche	已完成
2019-05-11 16:18:20	19028	100 Cotton Solid Bath Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial	USD 11.05	Chelsea	已完成
2019-05-11 16:23:20	19029	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 14.37	Blanche	已完成
2019-05-11 18:23:20	19068	100 Cotton Solid Bath Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial	USD 10.87	Helena	已完成
2019-05-11 18:28:20	19069	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 6.52	Carina	已完成
2019-05-11	19071	100 Cotton Solid Bath	USD 10.87	Carry	已完成

18:33:20		Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial			
2019-05-11 18:43:20	19076	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 14.22	Jacqueline	已完成
2019-05-11 18:48:20	19079	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 14.14	Brenda	已完成
2019-05-12 14:56:42	19155	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 22.07	Cheryl	已完成
2019-05-12 15:01:43	19156	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 26.71	Carina	已完成
2019-05-12 15:06:42	19157	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 22.07	Cheryl	已完成
2019-05-12 15:11:43	19158	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 15.43	Doris	已完成
2019-05-12 15:16:43	19159	Small ceramic vase creative abstract modern simple porcelain flower	USD 13.04	Natasha	已完成

		vase decorative vase no flower tabletop ornaments home decor			
2019-05-12 15:46:43	19164	lunch box With Spoon	USD 26.09	Jamie	已完成
2019-05-12 15:51:43	19167	lunch box With Spoon	USD 34.76	Fiona	已完成
2019-05-12 15:56:43	19171	lunch box With Spoon	USD 32.43	Angelia	已完成
2019-05-12 23:01:43	19190	lunch box With Spoon	USD 34.76	Michelle	已完成
2019-05-12 23:06:43	19191	lunch box With Spoon	USD 26.09	Cassandra	已完成
2019-05-12 23:31:43	19192	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 28.07	Heidi	已完成
2019-05-12 23:41:43	19193	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 26.59	Ivan	已完成
2019-05-12 23:46:43	19194	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 28.07	Doris	已完成
2019-05-14 09:41:18	19731	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 6.52	Ivy	已完成
2019-05-14 09:41:31	19732	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 12.82	Cathy	已完成
2019-05-14 09:44:29	19736	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 6.52	Eva	已完成

2019-05-15 18:09:11	20310	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 9.66	Li Xuemin	已完成
2019-05-16 08:24:07	20376	White love shape Plato porcelain ceramic Tableware cake dessert breakfast Dish flat plate of sushi dishes and plates sets	USD 6.52	LH	已完成
2019-05-16 09:02:04	20429	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 26.89	Hebe	已完成
2019-05-16 09:07:04	20463	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 27.66	Amber	已完成
2019-05-16 09:12:04	20476	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 26.79	Heidi	已完成
2019-05-16 09:22:10	20507	Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch	USD 23.80	Nancy	已完成
2019-05-16 10:01:37	20585	Tea Tray High Quality Chinese Solid Tea Tray, Household Tea Board, Tea tableProduct Description	USD 16.30	Tina	已完成
2019-05-16 10:07:04	20598	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 16.30	Natasha	已完成
2019-05-16 10:07:04	20600	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 9.66	fanny	已完成
2019-05-16	20699	High Quality Home Manual	USD 46.71	Heidi	已完成

11:27:05		Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided			
2019-05-16 11:37:04	20724	Fashion Cat's Eye Sunglasses Women Sun Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating	USD 19.55	Akeem	已完成
2019-05-16 21:17:05	20868	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 38.07	Daisy	已完成
2019-05-16 21:22:05	20871	Tea Tray High Quality Chinese Solid Tea Tray, Household Tea Board, Tea tableProduct Description	USD 40.68	Daphne	已完成
2019-05-16 21:32:05	20877	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 15.49	Donna	已完成
2019-05-16 21:37:05	20879	Tea Tray High Quality Chinese Solid Tea Tray, Household Tea Board, Tea tableProduct Description	USD 22.88	Frieda	已完成
2019-05-16 21:42:05	20882	Fashion Cat's Eye Sunglasses Women Sun Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating	USD 15.55	Fannie	已完成
2019-05-16 21:47:05	20887	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 38.07	Daisy	已完成
2019-05-21 11:04:13	21780	Tea Tray High Quality Chinese Solid Tea Tray, Household Tea Board, Tea tableProduct Description	USD 46.51	Jamie	已完成
2019-05-21 11:09:13	21781	Fashion Cat's Eye Sunglasses Women Sun	USD 19.66	Brenda	已完成

		Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating			
2019-05-21 11:29:13	21788	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 45.71	Bonnie	已完成
2019-05-21 11:34:13	21793	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 26.29	Jean	已完成
2019-05-21 11:39:13	21801	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Too	USD 26.74	Helena	已完成
2019-05-21 11:44:13	21806	lunch box With Spoon	USD 26.09	Daphne	已完成
2019-05-21 11:49:13	21810	Tea Tray High Quality Chinese Solid Tea Tray, Household Tea Board, Tea tableProduct Description	USD 39.60	Helena	已完成
2019-05-21 11:54:13	21815	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 26.64	Irene	已完成
2019-05-21 11:59:13	21818	Fashion Cat's Eye Sunglasses Women Sun Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating	USD 18.74	Hebe	已完成
2019-05-21 12:04:13	21822	100 Cotton Solid Bath Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial	USD 15.20	Bonnie	已完成
2019-05-22 17:29:22	22552	12V/24V Cigarette Lighter Adapter With USB Port 4.2A Dual USB Ports 3 Socket Cigarette Lighter Socket USB Car Charger	USD 71.90	Heidi	已完成

2019-05-22 17:54:22	22558	Waterfall Bathroom Faucet Single handle Basin Mixer Tap Bath Basin Faucet Brass Vessel Sink Water Tap Mixer Silver	USD 185.85	Beata	已完成
2019-05-22 18:04:22	22559	12V/24V Cigarette Lighter Adapter With USB Port 4.2A Dual USB Ports 3 Socket Cigarette Lighter Socket USB Car Charger	USD 60.87	Cheryl	已完成
2019-05-23 08:47:18	22638	High-quality Automatic Electric Coffee Maker 5 Cups Espresso White Drip Coffee Machine With Water Window	USD 65.94	Hebe	已完成
2019-05-23 08:52:18	22639	6 colors high quality 2017 newest women pumps pointed toe platform high heels shoes woman wedding party shoes	USD 44.39	Jean	已完成
2019-05-23 09:12:18	22653	6 colors high quality 2017 newest women pumps pointed toe platform high heels shoes woman wedding party shoes	USD 35.87	Jacqueline	已完成
2019-05-23 09:17:18	22659	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 59.02	Polly	已完成
2019-05-23 09:37:18	22674	Wireless Fixed Telephone With SIM Card For Home Office Business Support Hand free Caller ID Radial Telephone Black	USD 83.15	Brenda	已完成
2019-05-23 10:02:18	22711	Deep embossed 3d brick wall paper modern vintage brick stone pattern paper wallpaper roll for living room wall covering decor	USD 41.30	Gina	已完成
2019-05-23	22715	New Designs Girls Bow	USD 31.94	Carol	已完成

10:07:18		Shoes 5 Colors Microfiber Leather Shoes Handmade Children Shoes Rubber For Girls Princess Shoes			
2019-05-23 13:02:18	22845	100 Real Pure Genuine Solid 925 Sterling Silver Dangle Earrings Women Korean Fashion Silver Fine Jewelry Earrings	USD 21.87	Allison	已完成
2019-05-30 09:22:01	25767	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 35.28	guo	已完成
2019-05-30 09:25:26	25770	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s IPad iPod Lifetime Warranty With High-quality 2019 New	USD 14.51	Kevin	已完成
2019-05-30 09:26:08	25772	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 7.99	Brenda	已完成
2019-05-30 09:26:57	25773	Super fragrant rose handmade soap with petals, bathing, washing, and sterilization, improve skin	USD 79.71	Mccrea	已完成
2019-05-30 09:30:00	25776	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam Dre	USD 28.88	Mccrea	已完成
2019-05-30 11:08:59	25873	Qualcomm Certification QC 3.0 Power Dock Wall Charger Quick Charge 5.0V	USD 7.07	Fiona	已完成

		1.2A Output folding plug design, convenient to store			
2019-05-30 11:10:11	25877	New U-Shaped Slim Wireless Mouse USB 2.4G Optical Mice 10M Working Distance Mouse for Laptop/Desktop Ergonomically design very	USD 23.91	lemon	已完成
2019-05-30 11:12:12	25882	120pcs 7 Sizes Assortment Polyolefin Halogen-Free Heat Shrink Tubing shrinkable Tube Wire Cable Kit	USD 13.58	lemon	已完成
2019-05-30 11:12:27	25883	Portable super rechargeable lithium ion battery packs capacity dc 12v 6800 mA battery	USD 24.07	Fiona	已完成
2019-05-31 18:08:21	26339	New U-Shaped Slim Wireless Mouse USB 2.4G Optical Mice 10M Working Distance Mouse for Laptop/Desktop Ergonomically design very	USD 23.91	Cecilia	已完成
2019-06-04 09:12:09	27381	Qualcomm Certification QC 3.0 Power Dock Wall Charger Quick Charge 5.0V 1.2A Output folding plug design, convenient to store	USD 7.07	holly	已完成
2019-06-04 09:26:23	27400	Garden Water Gun Heavy duty metal garden hose nozzle sprayer garden water gun 7 spraying patterns pistol grip front trigger lawn	USD 11.85	Zhenghong	已完成
2019-06-04 10:34:30	27492	Qualcomm Certification QC 3.0 Power Dock Wall Charger Quick Charge 5.0V 1.2A Output folding plug design, convenient to	USD 125.58	Blue	已完成

		store			
2019-06-04 10:39:41	27504	High-quality Automatic Electric Coffee Maker 5 Cups Espresso White Drip Coffee Machine With Water Window	USD 40.22	QIanXinyi	已完成
2019-06-04 10:55:26	27530	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 16.30	BIG FACE	已完成
2019-06-05 09:32:27	28096	48pcs Gel Pen Set Refills Metallic Pastel Neon Glitter Sketch Drawing Color Pen School Stationery Marker for Kids Gifts Suit	USD 17.16	ZHOIJING	已完成
2019-06-05 09:48:45	28192	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam Dre	USD 25.78	Brenda	已完成
2019-06-05 09:54:22	28220	Heart pendant necklace sterling silver jewelry fashion rhinestone choker Trendy women bijoux femme Short chain	USD 37.08	Allison	已完成
2019-06-05 10:04:22	28264	280ml Baby Bottle Kids Cup Silicone Sippy Children Training Cups Cute Baby Drinking Water Straw Handle Feeding Bottle	USD 20.96	Blanche	已完成
2019-06-05 10:19:22	28297	DIY New Cute Colored Memo Pad Lovely Sticky Paper Post it Note School Office Supplies Korean Stationery No Magnetism No Customiz	USD 4.80	Helena	已完成

2019-06-05 10:24:22	28326	Kids Boys Pants Autumn Letter Print Cotton Trousers Children Teenage Boys Sport Pants Casual Kids Clothes	USD 32.50	Amber	已完成
2019-06-05 10:34:46	28340	48pcs Gel Pen Set Refills Metallic Pastel Neon Glitter Sketch Drawing Color Pen School Stationery Marker for Kids Gifts Suit	USD 16.91	Alice	已完成
2019-05-10 08:24:08	18679	White Snowflake Christmas Ornaments Holiday Festival Party Home Decor Decoration New Year Gift	USD 9.51	Carina	已完成
2019-05-10 08:29:08	18682	White Snowflake Christmas Ornaments Holiday Festival Party Home Decor Decoration New Year Gift	USD 6.57	Linda	已完成
2019-05-22 21:49:23	22600	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 56.86	Allison	已完成
2019-06-06 08:36:11	28933	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s IPad iPod Lifetime Warranty	USD 8.64	kobe	已完成
2019-06-06 08:39:19	28940	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s IPad iPod Lifetime Warranty	USD 8.64	kobe	已完成
2019-06-06 09:01:47	28957	Canvas Work Gloves Labor Safety Gloves Double Thickening Anti-Skid Protection Welding high temperature Gloves	USD 16.30	laura	已完成
2019-06-06 09:23:03	28980	57mm Classic Magic Toys 3x3x3 Magic Cube	USD 3.80	Leef wong	已完成

		Competition Speed Puzzle Cubes Toys and Learning Educational Puzzle Fidget Cube			
2019-06-06 09:26:50	28985	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 44.53	Louise	已完成
2019-06-06 09:29:20	28991	100 Carbon Fiber Tennis Racket Tennis Racket 300g 100 As The Racket Black	USD 125.98	Minister	已完成
2019-06-06 09:41:50	29011	High Quality 3 Layer Non-woven Fabric Mouth Face Masks Disposable Respirator Health Anti Dust Mask Bacterial filter activated	USD 4.13	Carol	已完成
2019-06-06 09:46:50	29015	Superman schoolbag for Toddler Kids Children Boy Girl Plush Cartoon Personality Backpack Rucksack School Bags Batman Bag Toys	USD 18.59	Helena	已完成
2019-05-10 08:44:08	18692	White Snowflake Christmas Ornaments Holiday Festival Party Home Decor Decoration New Year Gift	USD 8.58	Daphne	已完成
2019-06-06 20:11:51	29409	Indoor E27 Modern Vintage Lamp Shade Table Desk Bed Light Cover Holder Lampshades Bedside Lamp Night Light	USD 79.55	Helena	已完成
2019-06-06 20:31:51	29417	Deep Embossed 3d Brick Wall Paper Modern Vintage Brick Stone Pattern Paper Wallpaper Roll For Living Room Wall Covering Decor	USD 52.31	Akeem	已完成
2019-06-06 21:01:51	29419	Men's Long-Sleeve Dress Shirts with Left Chest Pocket 100 Cotton Slim Fit Solid Button Down	USD 35.23	Lucia	已完成

		Shirt British Style Casual Regular			
2019-06-06 22:21:51	29431	brand new and high quality Canvas Work Gloves Labor Safety Gloves Double Thickening Anti-Skid Protection Welding high tempe	USD 41.92	Irene	已完成
2019-06-06 22:36:51	29432	Brand Backpack Natural Soft Real Leather Backpacks Genuine First Layer Cow Leather Top Layer Cowhide Women Backpack School Bags	USD 128.25	Irene	已完成
2019-06-06 23:01:51	29433	Home 3L Mini Rice Cooker Small Rice Cooker 1-6 People Kitchen Appliances Rice Cooker	USD 172.86	Adeline	已完成
2019-06-06 23:26:51	29434	Top Quality Bone Ceramic Bowl Dinner Set Rice Noodles Bowl Blue White Series Seramic Bowl Family Soup Bowl Set 2019 New Ceramic	USD 43.49	Kiyoshi	已完成
2019-06-07 00:11:51	29443	Little SafflowerBathroom Accessories 100 Coral Velvet Fabric Memory Foam Bath Mats Bathroom Horizontal Stripes Rug Non-slip Bat	USD 32.50	Daisy	已完成
2019-06-07 11:01:55	29456	Men's Shaving Brush with Wood Handle Nylon For Men Clearance Beard Professional Barber Face Cleaning Razor Shaving Brush Tool	USD 15.74	Allison	已完成
2019-06-07 11:06:55	29457	Shower Antiskid Flip Flops Thicken Fashion Indoor Female Shoes	USD 24.12	Bonnie	已完成
2019-06-07 15:51:55	29459	1/4 BSP Equal female Thread 304 Stainless Steel Flow Control shut off valve Needle Valve	USD 30.08	Gloria	已完成

		915 PSI Water Gas Oil			
2019-06-07 15:56:55	29460	Baby Boys Girls Pajamas Autumn Winter Children Flannel Warm animal penguin Stitch panda Jumpsuit Sleepwear Chinchillas Pajamas	USD 36.15	Donna	已完成
2019-06-07 16:06:55	29461	Waterfall Bathroom Faucet Single handle Basin Mixer Tap Bath Basin Faucet Brass Vessel Sink Water Tap Mixer Silver 2019 New	USD 285.47	Grace	已完成
2019-06-09 22:40:59	29540	Centechia 2.7inch 8XZoom Anti-shake TFT LCD 18MP Digital Camera HD 720P Photo Video Camcorder DV LED Fill Light Non-touch Camera	USD 682.76	Helena	已完成
2019-06-09 23:25:59	29541	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 67.71	Gina	已完成
2019-06-10 01:16:06	29542	Handmade Natural Wood Hair Brush Wooden Comb For Hair Massage Pine Anti-static Hairbrush Combs Massager For business, Birthday	USD 8.11	Allison	已完成
2019-06-10 01:21:06	29543	New Designs Girls Bow Shoes 5 Colors Microfiber Leather Shoes Handmade Children Shoes Genuine Leather Flat Heel Rubber	USD 29.77	Michelle	已完成
2019-06-10 01:26:06	29544	New quality coat hangers clothes garment suit shirt trouser non slip wooden hanger creative home tool. Coats Scarves	USD 28.48	Daphne	已完成
2019-06-10 09:06:12	29588	Heart pendant necklace sterling	USD 37.08	Allison	已完成

		silver jewelry fashion rhinestone choker Trendy women bijoux femme Short chain			
2019-06-10 22:32:35	30021	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 55.33	Stephen Curry	已完成
2019-06-12 09:53:35	30886	Waterfall Bathroom Faucet Single handle Basin Mixer Tap Bath Basin Faucet Brass Vessel Sink Water Tap Mixer Silver 2019 New	USD 282.61	Wang Xuena	已完成
2019-06-12 10:22:07	31009	57mm Classic Magic Toys 3x3x3 Magic Cube Competition Speed Puzzle Cubes Toys and Learning Educational Puzzle Fidget Cube	USD 3.80	Blue	已完成
2019-06-13 09:37:08	31796	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 55.33	Sanbenzhang	已完成
2019-06-13 09:47:11	31825	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 55.33	laura	已完成
2019-06-14 22:05:32	32764	Men Women Watches Bamboo Wood Famous Quartz Watch Luxury Wood Wristwatches Hombre luxury couple watches	USD 43.14	momo	已完成
2019-06-18 08:51:09	33629	Fashion wedding CheongsamTraditional Wedding Dress Oriental Style Dresses Bride TraditionsParty Prom Chinese Style Cheongsam	USD 24.18	candy	已完成

		Dre			
2019-06-18 09:11:28	33654	100 Mulberry Silk Fitted Sheet Solid Color Mattress Cover Elastic Band Bed sheets US UK Single Twin Double Full Queen King Size	USD 91.11	Helena	已完成
2019-06-18 09:25:52	33669	Fashion wedding Cheongsam Traditional Wedding Dress Oriental Style Dresses Bride Traditions Party Prom Chinese Style Cheongsam Dre	USD 18.81	Anthony	已完成
2019-06-18 09:31:28	33682	280ml Baby Bottle Kids Cup Silicone Sippy Children Training Cups Cute Baby Drinking Water Straw Handle Feeding Bottle	USD 21.45	Doris	已完成
2019-06-18 15:46:28	33855	Men's Long-Sleeve Dress Shirts with Left Chest Pocket 100 Cotton Slim Fit Solid Button Down Shirt British Style Casual Regular	USD 35.00	Brenda	已完成
2019-06-19 08:52:38	34020	120pcs 7 Sizes Assortment Polyolefin Halogen-Free Heat Shrink Tubing shrinkable Tube Wire Cable Kit	USD 14.91	Grace	已完成
2019-06-19 09:02:38	34043	DIY New Cute Colored Memo Pad Lovely Sticky Paper Post it Note School Office Supplies Korean Stationery No Magnetism No Customiz	USD 4.79	Angelia	已完成
2019-06-19 09:17:38	34065	Brand Backpack Natural Soft Real Leather Backpacks Genuine First Layer Cow Leather Top Layer Cowhide Women Backpack School Bags	USD 121.00	Donna	已完成

2019-06-19 09:32:38	34087	Kids Boys Pants Autumn Letter Print Cotton Trousers Children Teenage Boys Sport Pants Casual Kids Clothes	USD 31.32	Gina	已完成
2019-06-19 09:42:38	34101	Wireless Fixed Telephone With SIM Card For Home Office Business Support Hand free Caller ID Radial Telephone Black	USD 58.04	Fannie	已完成

(6)、广告情况

所在页面	类目	投放日期	费用	状态
首页	轮播图 1	2019-06-20-2019-06-23	1000.00	未中标
首页	轮播图 1	2019-06-24-2019-06-27	1000.00	未中标
首页	轮播图 1	2019-06-28-2019-07-01	1000.00	未中标

(7)、促销活动情况

限时限量折扣

活动名称	活动开始时间	活动结束时间	当前状态	商品数
Portable 38-LED Rechargeable Eme	2019-05-12 00:00:00	2019-05-31 23:59:00	已结束	1
WOW!	2019-06-05 10:00:00	2019-06-06 10:00:00	已结束	12
KJ-068	2019-06-09 23:59:00	2019-06-22 23:59:00	展示中	
623	2019-06-23 00:00:00	2019-06-23 23:59:00	未开始	3
12	2019-06-25 00:00:00	2019-06-27 23:59:00	未开始	3
13	2019-06-28 00:00:00	2019-06-30 23:59:00	未开始	2
71	2019-07-01 00:00:00	2019-07-02 23:59:00	未开始	1
14	2019-07-09 00:00:00	2019-07-10 23:59:00	未开始	3
50	2019-07-25 00:00:00	2019-07-26 23:59:00	未开始	5
65	2019-08-01 00:00:00	2019-08-09 23:59:00	未开始	3

全店铺打折

活动名称	活动开始时间	活动结束时间	当前状态	商品数
Big promotion	2019-05-16 12:00:00	2019-05-20 23:59:00	已结束	19
613	2019-06-13 10:00:00	2019-06-13 11:00:00	已结束	70
74	2019-07-04 00:00:00	2019-07-05 23:59:00	未开始	70
123	2019-06-14 00:00:00	2019-06-16 23:59:00	已结束	70
12345	2019-10-10 00:00:00	2019-10-12 23:59:00	未开始	71

店铺满立减

活动名称	活动开始时间	活动结束时间	当前状态	商品数
613	2019-06-13 10:00:00	2019-06-13 12:00:00	已结束	
614	2019-06-14 00:00:00	2019-06-14 23:59:00	已结束	70
236	2019-06-18 00:00:00	2019-06-19 23:59:00	已结束	
666	2019-06-29 00:00:00	2019-06-30 23:59:00	未开始	
999999	2019-06-26 00:00:00	2019-06-27 23:59:00	未开始	
9896	2019-07-19 00:00:00	2019-07-20 23:59:00	未开始	
67568	2019-07-22 00:00:00	2019-07-23 23:59:00	未开始	

(8)、评价情况

评价时间	订单号	类型	评价内容	评价人
2019-05-09 09:53:13	18221	好评	Good	王家麟
2019-05-09 10:05:03	18260	好评	很好	李涵
2019-05-14 10:04:09	19732	好评	good	苏琰
2019-05-16 09:46:17	20376	好评	good	李涵
2019-05-16 09:50:18	18220	好评	good	王家麟
2019-05-16 09:54:03	19731	好评	The product is very good, I am very satisfied.	白雨杨
2019-05-16 10:42:55	18218	好评	good	王栋
2019-05-29 08:35:41	20310	好评	Your product is very good and exquisite.	李雪敏
2019-05-30 09:47:54	25773	好评	NICE	张冲
2019-05-30 09:48:16	25776	好评	GOOD	张冲
2019-06-04 10:31:43	25767	好评	good	郭冰洁

2019-06-05 09:53:57	28192	好评	fueifgbwsyt78vksjgbsuyruszdnrbkshdt98sehntujhnuseu8ty	刘超男
2019-06-05 10:16:03	27400	好评	it is very good, i like it	
2019-06-05 10:40:40	27530	好评	Sellers fast delivery speed, product quality is very good, this shopping is very satisfied	郭诺奇
2019-06-06 10:39:24	25877	好评	good	王璐
2019-06-06 10:39:38	25882	好评	good	王璐
2019-06-12 09:13:13	28096	好评	Thank you for receiving the goods	周靖
2019-06-12 10:19:37	27492	好评	The goods have been received, baby I am very satisfied, next time if there is a need to also come to ...	李育航
2019-06-12 10:21:02	27504	好评	good	钱新义
2019-06-12 10:53:31	26339	好评	I have received your goods. I am satisfied with your goods. Thank you for your service.	
2019-06-13 09:04:38	25772	好评	dbh vfugewwubvnujdfsbjuf	刘超男
2019-06-13 09:07:32	19736	好评	Beautiful appearance, unique, with Chinese traditional characteristics	金翠杰
2019-06-13 09:16:55	20585	好评	very nice	喻甜甜
2019-06-13 09:21:44	28957	好评	wumeijialiannixsdakcjscndlkfiqwkrnfdz,cmhpasirn.c,hskadnfd,z.cfjdasoerjw.lc jfsdfkuasdmnkasldfjqwo; ...	尹慧丽
2019-06-13 09:24:52	18281	中评	dsabzvkydtgkjzvchiudsrn	吴凯丽
2019-06-13 09:31:38	20507	好评	it's very good.i like it very much.	马康南
2019-06-13 09:33:46	28933	好评	sdfdsfds	张峻僮
2019-06-13 09:34:34	28940	好评	dsfgdsgdfs	张峻僮
2019-06-13 09:44:16	25770	好评	DASDASDASDASD	郑翔
2019-06-13 09:50:02	28980	好评	goodgoodgoodgoodgoodgoodgood	王立夫
2019-06-13 09:58:31	31796	好评	DFMDPKS MMDASMAM POEQP	张新雨
2019-06-13 10:14:20	25873	好评	good good good	雷蒙远
2019-06-13 10:14:36	25883	好评	good good good	雷蒙远
2019-06-14 19:38:02	27381	好评	good	朱觅思
2019-06-14 22:18:22	32764	好评	very good	范巧霞
2019-06-15 11:15:02	30886	差评	Your product is very good and will	王雪娜

			be purchased again.	
2019-06-16 12:38:03	28340	好评	very good i like	崔毅帆
2019-06-16 16:31:25	30021	好评	very good.	赵天
2019-06-18 08:16:52	31825	好评	dsEqaw \$rGBF	尹慧丽
2019-06-18 08:54:47	33629	好评	good	王铸乐
2019-06-18 09:46:21	28991	好评	Baby is great. I like it very much. Thank you for kissing the boss.	梁登
2019-06-20 08:47:25	20600	好评	Easy to use	王晓华

2、买家身份

(1)、吕梦婷： 购买情况

下单时间	订单号	产品名称	价格	买家	订单状态
2019-06-13 08:55:42	31678	100 Brand new and high quality Portable folding plastic stable durable wig hair hat cap holder stand display tool wig stand	USD 5.83	Emily	已完成
2019-06-13 09:24:56	31737	DIY New Cute Colored Memo Pad Lovely Sticky Paper Post it Note School Office Supplies Korean Stationery	USD 6.87	Emily	已完成
2019-05-30 09:30:06	25777	Cutlery plastic dinnerware sets bento storage for kids microwave bowl food container plate dinner set and high quality sets	USD 12.84	Emily	已完成
2019-05-30 09:51:12	25802	100 silk printing Scarves Real silk Brocade big Squares Silk	USD 14.38	Emily	已完成
2019-05-30 09:54:22	25806	Qualcomm Certification QC 3.0 Power Dock Wall Charger Quick Charge 5.0V 1.2A Output folding plug	USD 9.23	Emily	已完成

		design, convenient to store			
2019-05-30 09:59:19	25817	280ml Baby Bottle Kids Cup Silicone Sippy Children Training Cups Cute Baby Drinking Water Straw Handle Feeding Bottle	USD 20.03	Emily	已完成
2019-06-13 09:26:02	31742	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 23.04	Emily	已完成
2019-06-13 09:31:28	31759	Heart shaped plastic cake mold cookie cutter biscuit stamp sugar craft cake decorations 100 brand new and high quality plastic	USD 4.50	Emily	已完成
2019-06-13 09:32:42	31767	Korean Cute PU Leather cover Floral Flower Schedule Book Diary Weekly Monthly Planner Organizer Notebook Lovely Stationery Gift	USD 18.82	Emily	已完成
2019-06-13 09:36:28	31787	Children's PajamaBaby Boys Girls Pajamas Autumn Winter Children Flannel Warm animal penguin Stitch panda Jumpsuit Sleepwear Chi	USD 28.14	Emily	已完成
2019-06-13 09:37:28	31799	Superman schoolbag for Toddler Kids Children Boy Girl Plush Cartoon Backpack Rucksack School Bags Batman Bag Toys	USD 9.27	Emily	已完成
2019-06-13 09:40:40	31805	Pliers Crimping Tool Wire Stripper Knife Crimper Cable Stripping Wire Cutter Multi Tools Cut Line Pocket Multi tool	USD 17.92	Emily	已完成
2019-06-19	34009	Men's Shaving Brush with	USD 5.30	Emily	未完成

08:46:21		Wood Handle Nylon For Men Clearance Beard Professional Barber Face Cleaning Razor Shaving Brush Tool			
2019-06-19 09:24:18	34076	The hose nozzle sprayer gives you 7 spraying patterns to choose, Mist/ Soaker/ Cone/ Center/ Flat/ Jet/ Shower for all kinds of	USD 20.54	Emily	未完成
2019-06-19 09:25:12	34077	Black color hair cap 18g/Pcs elastic stocking hairnets wigs liner caps weave cap invisible hair net nylon stretch wig net cap	USD 2.58	Emily	未完成
2019-06-19 09:27:22	34078	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s Ipad iPod Lifetime Warranty With High-quality 2019 New	USD 19.66	Emily	未完成

评价情况

评价时间	订单号	类型	评价内容	评价人
2019-06-13 09:02:41	25777	好评	good	吕梦婷
2019-06-13 09:02:54	25802	好评	good	吕梦婷
2019-06-13 09:03:05	25806	好评	nice	吕梦婷
2019-06-13 09:03:21	25817	好评	nice	吕梦婷
2019-06-13 09:38:16	31678	好评	nice	吕梦婷
2019-06-13 09:38:26	31737	好评	good	吕梦婷
2019-06-13 09:38:35	31759	好评	6666	吕梦婷
2019-06-13 09:44:42	31742	好评	21	吕梦婷
2019-06-13 09:44:52	31787	好评	14242	吕梦婷
2019-06-13 09:45:01	31799	好评	4242	吕梦婷
2019-06-13 09:45:08	31805	好评	4242	吕梦婷
2019-06-19 08:47:12	31767	好评	dfvwefwe	吕梦婷

(2)、于瑞：购买情况

下单时间	订单号	产品名称	价格	买家	订单状态
2019-05-15 09:33:15	19971	Third-order Rubik's Cube waterproof patch magnetic positioning feel smooth factory direct sales Puzzle Children Leisure amp Fas	USD 8.15	Rui	已完成
2019-05-15 11:20:04	20110	250g Jasmine Dragon Pearl Green Tea Jasmine Dragon Ball Slimming Tea With Ball Shaped Infuser Good quality ceremony matcha tea	USD 14.55	Rui	已完成
2019-05-16 08:24:35	20377	8 in 1 Magic Saw Multifunctional Woodworking Tools DIY Hand Saw for Wood Woodworking Saws Set Kit Multi Hobby Hand Tool	USD 9.79	Rui	已完成
2019-05-16 09:02:05	20432	8 in 1 Magic Steel Saw Multifunctional Woodworking Tools DIY Hand Saw Single Side for Wood Hacksaw Set Kit Multi Hobby Hand Tool	USD 10.96	Rui	已完成
2019-05-16 11:28:01	20709	Baby Boys Girls Pajamas Autumn Winter Children Flannel Warm animal penguin Stitch panda Jumpsuit Sleepwear Chinchillas Pajamas f	USD 45.65	Rui	已完成
2019-05-16 11:31:25	20711	10M USB LED Copper Wire String Waterproof Holiday Outdoor Fairy and Christmas Party Wedding Decoration Lights	USD 15.21	Rui	已完成
2019-06-04 08:28:08	27325	New Home Storage Box Natural Wooden With Lid Golden Lock Postcard Organizer Handmade Craft	USD 78.30	Rui	已完成

		Jewelry Case Wooden Box Casket Home			
2019-06-04 08:32:48	27330	100 carbon fiber tennis racket tennis racket 300g 100 as the racket black Various Dimensions of Folding Net of Portable Ground	USD 34.78	Rui	已完成
2019-06-04 08:39:14	27337	Waterfall Bathroom Faucet Single handle Basin Mixer Tap Bath Basin Faucet Brass Vessel Sink Water Tap Mixer Silver Waterfall	USD 35.00	Rui	未完成
2019-06-04 08:45:43	27352	Wireless Bluetooth speaker metal mini portable subwoofer sound with Microphone support TF card FM radio AUX for iPhone Samsung	USD 119.75	Rui	已完成
2019-06-06 09:14:07	28967	48pcs Gel Pen Set Refills Metallic Pastel Neon Glitter Sketch Drawing Color Pen School Stationery Marker for Kids Gifts Suit	USD 45.44	Rui	已完成
2019-06-13 09:28:05	31749	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 54.34	Rui	已完成
2019-06-13 09:33:18	31771	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie Doll Toys Educational Model One SET Track Locomotive Tender	USD 40.21	Rui	已完成
2019-06-13 09:37:02	31795	Superman schoolbag for Toddler Kids Children Boy Girl Plush Cartoon Personality Backpack Rucksack School Bags Batman Bag Toys	USD 43.48	Rui	已完成

2019-06-13 09:42:41	31812	Top Quality Bone Ceramic Bowl Dinner Set Rice Noodles Bowl Blue White Series Ceramic Bowl Family Soup Bowl Set 2019 New Ceramic	USD 43.50	Rui	已完成
2019-06-13 09:53:02	31836	Rechargeable Emergency Light Portable 38-LED Rechargeable Emergency Light Home Outdoor Camping LED Torch Hot sales hang on	USD 46.91	Rui	已完成
2019-06-13 09:54:03	31837	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no flower tabletop ornaments home decor	USD 26.09	Rui	已完成
2019-06-13 09:56:41	31850	New fashion carving genuine leather derby wedding shoes men pointed toe lace up cow leather business dress work shoes	USD 76.09	Rui	已完成

评价情况

评价时间	订单号	类型	评价内容	评价人
2019-06-20 08:56:01	20711	好评	good	于瑞
2019-06-20 08:56:22	19971	好评	good	于瑞
2019-06-20 08:56:32	20110	好评	good	于瑞
2019-06-20 08:56:40	20377	好评	good	于瑞
2019-06-20 08:56:47	20432	好评	good	于瑞
2019-06-20 08:56:55	20709	好评	good	于瑞
2019-06-20 08:57:06	27325	好评	good	于瑞
2019-06-20 08:57:19	27330	好评	good	于瑞
2019-06-20 08:57:28	27352	好评	good	于瑞
2019-06-20 08:57:38	28967	好评	good	于瑞
2019-06-20 08:57:46	31749	好评	good	于瑞
2019-06-20 08:57:53	31771	好评	good	于瑞
2019-06-20 08:58:07	31795	好评	good	于瑞

2019-06-20 08:58:16	31812	好评	good	于瑞
2019-06-20 08:58:23	31836	好评	good	于瑞
2019-06-20 08:58:31	31837	好评	good	于瑞
2019-06-20 08:58:39	31850	好评	good	于瑞

(3)、顾芬芳：购买情况

下单时间	订单号	产品名称	价格	买家	订单状态
2019-05-30 10:18:49	25836	Cutlery plastic dinnerware sets bento storage for kids microwave bowl food container plate dinner set and high quality sets	USD 11.02	Bella	已完成
2019-05-30 10:21:10	25846	DIY New Cute Colored Memo Pad Lovely Sticky Paper Post it Note School Office Supplies Korean Stationery No Magnetism No Customiz	USD 5.39	Bella	已完成
2019-05-30 10:25:08	25849	Super Fragrant Rose Handmade Soap With Petals Bathing Washing And Sterilization Improve Skin Handmade Soap Toilet Soap Adults	USD 10.44	Bella	已完成
2019-05-30 11:04:04	25871	Women Short Summer Slipper Socks Invisible Cotton Socks Solid Boat Socks High Quality Women Short Summer Slipper Socks Cotton	USD 11.76	Bella	已完成
2019-06-04 08:44:31	27344	100 silk printing Scarves Real silk Brocade big Squares Silk	USD 27.94	Bella	已完成
2019-06-04 08:48:04	27353	100 silk printing Scarves Real silk Brocade big Squares Silk	USD 13.97	Bella	已完成
2019-06-06 08:16:21	28930	Korean Cute PU Leather cover Floral Flower	USD 5.14	Bella	已完成

		Schedule Book Diary Weekly Monthly Planner Organizer Notebook Lovely Stationery			
2019-06-06 09:03:53	28959	100 Brand new and high quality Portable folding plastic stable durable wig hair hat cap holder stand display tool wig stand	USD 9.98	Bella	已完成
2019-06-06 09:06:03	28960	100 brand new and high quality Cutlery plastic dinnerware sets bento storage for kids microwave bowl food container plate dinne	USD 24.55	Bella	已完成
2019-06-06 09:10:48	28964	Button cell coin battery for watch, calculators and Digital Cameras	USD 18.70	Bella	已完成
2019-06-06 09:14:12	28968	Superman schoolbag for Toddler Kids Children Boy Girl Plush Cartoon Backpack Rucksack School Bags Batman Bag Toys	USD 19.57	Bella	已完成
2019-06-06 09:14:57	28971	Men's Shaving Brush with Wood Handle Nylon For Men Clearance Beard Professional Barber Face Cleaning Razor Shaving Brush Tool	USD 14.91	Bella	已完成
2019-06-06 09:15:54	28973	Fashion Cat's Eye Sunglasses Women Sun Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating	USD 21.85	Bella	已完成
2019-06-06 09:17:03	28976	100 silk printing Scarves Real silk Brocade big Squares Silk	USD 27.94	Bella	已完成
2019-06-06 09:17:37	28977	White Lightning to USB Cable 1m Charger Cord for iPhone 7 6 6s Plus 5 5s IPad iPod Lifetime Warranty With	USD 14.51	Bella	已完成

		High-quality 2019 New			
2019-06-06 21:33:57	29423	Heart shaped plastic cake mold cookie cutter biscuit stamp sugar craft cake decorations	USD 3.28	Bella	已完成
2019-06-06 21:36:14	29424	Bohemian style hot style vintage jewelry spring 2019: women's dream catcher natural opal key chain, zinc alloy plant style	USD 16.03	Bella	已完成
2019-06-06 21:40:01	29425	Small Ceramic Vase Creative Abstract Modern Simple Porcelain Flower Vase Decorative Vase No Flower Tabletop Ornaments Home Decor	USD 20.65	Bella	已完成
2019-06-06 21:42:09	29426	Men's Long-Sleeve Dress Shirts with Left Chest Pocket 100 Cotton Slim Fit Solid Button Down Shirt 2019 New British Style Slim	USD 35.78	Bella	已完成
2019-06-06 21:45:53	29427	100 Cotton Solid Bath Towel Beach Towel For Adults Fast Drying Soft 17 Colors Thick High Absorbent Antibacterial	USD 15.57	Bella	已完成
2019-06-06 21:46:55	29428	ITEM: LED Cat Night Light USB Table Lamp Cute Colorful Bedroom Silicone LED Desk Lamp Kids Lovely Nightlight Bedside 2017 New	USD 7.24	Bella	已完成
2019-06-06 21:47:47	29429	Premium 3-in-1 Frosted Shockproof Plating Metal Texture Skin Protector Mobile Phone Cover Case for iPhone 7 Plus 100 Brand-New	USD 7.55	Bella	已完成
2019-06-06 21:48:56	29430	Fragrance Wooden Health Brush Detangle Comb Wide Tooth Anti Static Natural	USD 7.42	Bella	已完成

		Sandalwood Home Hair Tools Salon Women Long Waist			
2019-06-06 23:33:12	29435	12Pcs/Sets 2017 New Eye Shadow Foundation Eyebrow Lip Brush Makeup Brushes Tool	USD 13.04	Bella	已完成
2019-06-06 23:34:39	29436	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2019 New Fashion	USD 25.00	Bella	已完成
2019-06-06 23:35:56	29437	2019 new mini cute bow plush toy knitting teddy bear doll high quality plush toy plush bear toy gift birthday gift	USD 18.15	Bella	已完成
2019-06-06 23:36:35	29438	Beech Wood Thomas Train Annie Circle Track Railway Vehicle Barbie doll Toys	USD 36.85	Bella	已完成
2019-06-06 23:37:30	29439	Baby Boys Girls Pajamas Autumn Winter Children Flannel Warm animal penguin Stitch panda Jumpsuit Sleepwear Chinchillas Pajamas f	USD 30.21	Bella	已完成
2019-06-06 23:38:17	29440	Hot sell comfort baby carriers infant sling Good Baby Toddler Newborn cradle pouch ring sling carrier winding stretch	USD 28.26	Bella	已完成
2019-06-06 23:38:59	29441	Portable Outdoor Hammock Garden Sports Home Travel Camping Swing Nylon Stripe Hang Bed Hammock Red, Blue.	USD 29.35	Bella	已完成
2019-06-06 23:39:52	29442	Canvas Work Gloves Labor Safety Gloves Double Thickening Anti-Skid Protection Welding high temperature Gloves	USD 16.30	Bella	已完成

2019-06-07 00:31:38	29444	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 27.17	Bella	已完成
2019-06-07 00:32:54	29445	High Quality Home Manual Juicer Fruit Squeezer 100 Healthy Natural Fruit Juice Easy To Operate Ice Cream Mold Free Provided	USD 27.17	Bella	已完成
2019-06-07 00:34:03	29446	Fashion Cat's Eye Sunglasses Women Sun Classic Of Designer Brand Twin-beams Sun glasses Mirror Flat Lens Coating	USD 21.85	Bella	已完成
2019-06-07 00:35:22	29447	Korean Cute PU Leather cover Floral Flower Schedule Book Diary Weekly Monthly Planner Organizer Notebook Lovely Stationery Gift	USD 17.86	Bella	已完成
2019-06-07 00:36:13	29448	New Emily Wood Train Magnetic Wooden Trains Car Toy Model Magnetic Toys Christmas Gift Kids Children Fit Wooden Thomas Tracks	USD 30.03	Bella	已完成
2019-06-13 09:37:13	31797	For 1-5 yrs baby boy coat jacket boy hooded windbreaker outerwear coats autumn polyester fashion casual for kid children cloth	USD 59.78	Bella	已完成
2019-06-13 09:38:42	31802	Korean Cute PU Leather cover Floral Flower Schedule Book Diary Weekly Monthly Planner Organizer Notebook Lovely Stationery	USD 5.14	Bella	已完成
2019-06-13 09:39:46	31803	Small ceramic vase creative abstract modern simple porcelain flower vase decorative vase no	USD 20.65	Bella	已完成

		flower tabletop ornaments home decor			
2019-06-13 09:41:53	31810	57mm Classic Magic Toys 3x3x3 Magic Cube Competition Speed Puzzle Cubes Toys and Learning Educational Puzzle Fidget Cube	USD 3.80	Bella	已完成
2019-06-13 09:42:39	31811	Natural opal stone dream catcher key ring fashion silver key-holder Bohemia style jewelry car keychain for women	USD 13.40	Bella	已完成
2019-06-13 09:43:07	31813	Ladies 50ml Antiperspirant Liquid Spray Perfume Fragrance Long Lasting Scent Mixed Scent Makeup Cosmetic Tools 2017 New Fashion	USD 25.79	Bella	已完成
2019-06-13 09:45:41	31815	Button Cell CoIn Battery For Watch Calculators And Digital Cameras Button Cell Batteries Electronic Games Electronic Instrument	USD 6.51	Bella	已完成
2019-06-13 09:46:08	31816	Summer Open Toe Transparent Women Slippers Bathroom Shower Antiskid Flip Flops Thicken Fashion Indoor Female Shoes	USD 16.16	Bella	已完成
2019-06-13 09:46:40	31822	DIY New Cute Colored Memo Pad Lovely Sticky Paper Post it Note School Office Supplies Korean Stationery No Magnetism No Customiz	USD 4.89	Bella	已完成
2019-06-13 09:47:45	31826	Cutlery plastic dinnerware sets bento storage for kids microwave bowl food container plate dinner set and high quality	USD 11.02	Bella	已完成

		sets			
2019-06-13 09:48:07	31827	Button cell coin battery for watch, calculators and Digital Cameras	USD 12.59	Bella	已完成
2019-06-13 09:48:46	31828	280ml Baby Bottle Kids Cup Silicone Sippy Children Training Cups Cute Baby Drinking Water Straw Handle Feeding Bottle	USD 19.35	Bella	已完成
2019-06-13 09:52:11	31834	Unisex stocking cap Wig Cap Hair Net For Weave Hairnets Wig Nets Stretch Mesh Wig Cap For Making Wigs Free Size Bonnet Perruque	USD 2.91	Bella	已完成
2019-06-13 09:52:56	31835	New U-Shaped Slim Wireless Mouse USB 2.4G Optical Mice 10M Working Distance Mouse for Laptop/Desktop Ergonomically design	USD 20.00	Bella	已完成
2019-06-13 09:54:08	31838	Bathroom Accessories 100 Coral Velvet Fabric Memory Foam Bath Mats Bathroom Horizontal Stripes Rug Non-slip Bath Mats	USD 8.70	Bella	已完成
2019-06-13 09:54:32	31839	100 silk printing Scarves Real silk Brocade big Squares Silk Scarf	USD 10.00	Bella	已完成
2019-06-13 09:57:03	31852	Heart shaped plastic cake mold cookie cutter biscuit stamp sugar craft cake decorations 100 brand new and high quality plastic	USD 4.54	Bella	已完成

评价情况

评价时间	订单号	类型	评价内容	评价人
2019-06-19 08:52:13	25836	好评	thank you	顾芬芳

2019-06-19 08:52:37	25846	好评	thank you	顾芬芳
2019-06-19 08:53:39	25849	好评	thank you	顾芬芳
2019-06-19 08:54:02	25871	好评	thank you	顾芬芳
2019-06-19 08:55:50	27344	好评	thanks	顾芬芳
2019-06-19 08:56:10	27353	好评	thanks	顾芬芳
2019-06-19 08:56:26	28930	好评	thanks	顾芬芳
2019-06-19 08:56:45	28959	好评	thanks	顾芬芳
2019-06-19 08:57:03	28960	好评	thanks	顾芬芳
2019-06-19 08:57:15	28964	好评	thanks	顾芬芳
2019-06-19 08:57:30	28968	好评	thanks	顾芬芳
2019-06-19 08:57:47	28971	好评	thanks	顾芬芳
2019-06-19 08:58:02	28973	好评	thanks	顾芬芳
2019-06-19 08:58:20	28976	好评	thanks	顾芬芳
2019-06-19 08:58:34	28977	好评	thanks	顾芬芳
2019-06-19 08:58:46	29423	好评	thanks	顾芬芳
2019-06-19 08:58:58	29424	好评	thanks	顾芬芳
2019-06-19 08:59:09	29425	好评	thanks	顾芬芳
2019-06-19 08:59:19	29426	好评	thanks	顾芬芳
2019-06-19 08:59:30	29427	好评	thanks	顾芬芳
2019-06-19 08:59:48	29428	好评	thanks	顾芬芳
2019-06-19 09:00:04	29429	好评	thanks	顾芬芳
2019-06-19 09:00:20	29430	好评	thanks	顾芬芳
2019-06-19 09:00:33	29435	好评	thanks	顾芬芳
2019-06-19 09:00:44	29436	好评	thanks	顾芬芳
2019-06-19 09:00:55	29437	好评	thanks	顾芬芳
2019-06-19 09:01:06	29438	好评	thanks	顾芬芳
2019-06-19 09:01:17	29439	好评	thanks	顾芬芳
2019-06-19 09:02:29	29440	好评	thanks	顾芬芳
2019-06-19 09:02:42	29441	好评	thanks	顾芬芳
2019-06-19 09:04:01	29442	好评	thanks	顾芬芳
2019-06-19 09:04:13	29444	好评	thanks	顾芬芳
2019-06-19 09:04:26	29445	好评	thanks	顾芬芳
2019-06-19 09:04:39	29446	好评	thanks	顾芬芳
2019-06-19 09:04:50	29447	好评	thanks	顾芬芳
2019-06-19 09:05:01	29448	好评	thanks	顾芬芳
2019-06-19 09:12:28	31797	好评	thanks	顾芬芳
2019-06-19 09:12:38	31802	好评	thanks	顾芬芳

2019-06-19 09:12:48	31803	好评	thanks	顾芬芳
2019-06-19 09:12:57	31810	好评	thanks	顾芬芳
2019-06-19 09:13:06	31811	好评	thanks	顾芬芳
2019-06-19 09:13:16	31813	好评	thanks	顾芬芳
2019-06-19 09:13:26	31815	好评	thanks	顾芬芳
2019-06-19 09:13:36	31816	好评	thanks	顾芬芳
2019-06-19 09:13:46	31822	好评	thanks	顾芬芳
2019-06-19 09:13:55	31826	好评	thanks	顾芬芳
2019-06-19 09:14:06	31827	好评	thanks	顾芬芳
2019-06-19 09:14:16	31828	好评	thanks	顾芬芳
2019-06-19 09:14:26	31834	好评	thanks	顾芬芳
2019-06-19 09:14:34	31835	好评	thanks	顾芬芳
2019-06-19 09:14:44	31838	好评	thanks	顾芬芳
2019-06-19 09:14:53	31839	好评	thanks	顾芬芳
2019-06-19 09:15:01	31852	好评	thanks	顾芬芳

七、实验总结

谈谈你对本课程学习的心得与体会，收获与不足。

跨境电子商务这门课程将要结束了，我们这学期是在电脑上通过速卖通软件结合跨境电商理论知识来学习这门课程。

我们的收获是：

1.我们注册创建了一家进口贸易有限公司,并学会了发布不同类别的 20 个产品。在发布产品时，最基本需要熟练的从产品的 word 产品英文介绍中，筛选出产品基本属性，例如：产品编号、品牌、风格、材质、类别、特征、型号、警告等，这里需哟啊注意的是“品牌”我们都填“`No brand`”和“警告”填写“`null`”。在填写“产品标题”时，尽可能的输入英文字符 100 个多一些。在上传“产品图片”时，上传 6 张，需要依次长传产品正面图、产品背面图、产品侧面图、产品细节图、产品实拍图，在上传“产品正面图”时要特别注意图片的尺寸图片的背景颜色，第一张背景颜色最好是白色的。在输入“产品价格时，需要结合体积重量产生的运费、汇率、打折活动来计算商品的最终价格。发货期一般为 7 天。在填写产品详细描述时，需要把 word 产品英文介绍复制到产品描述里，但需要把与该产品无关的文字、图片删掉，这样产品得分才会高于老师设定的标准，并成功的发布产品。在填写包装信息时，需要合理的填写包装信息，来降低物流运费成本，包装信息包括产品包装后的重量和包装后的尺寸（单位：厘米）。在物流设置中，设置我们的产品运费模板结合我们的产品包装后的重量来选择。在服务模板中我们服务设置为“`Service Template of New Sellers`”为管理售后服务模板。产品有效期选为 30 天。这里发布产品的分数需要高于老师设置的最低分数，然后才能完成产品发布，不然会丢失订单，我们组已经丢失了 269 单，很可惜。

2.当我们的商品发布成功后，就会接到客户订单，我们就需要订货发货。需要查看订单，去库存订购相应数量的商品，选择线上发货，查看产品信息里的快递要求，然后填写货物的重量、长宽高，计算运费，选择对应的快递方式，然后下一步创建物流订单，选择提交发货，然后立即支付国际快递订单费用，然后填写发货通知，可以与买家进行跟踪客服服务，这样一笔发货就完成了。

3.我们的店铺每天可以创建活动，比如限时限量活动、全店铺打折、店铺满立减来增加订单量，但需要注意合理的进行打折活动，进行折扣设置时需注意打 95 折是“`5%OFF`”。创建活动的时间间隔尽可能的小于两个小时，就是无间隔。

4.一个学期结束后, 我们一共发布了 66 个产品, 成功完成 171 个订单。

5.当我们作为买家时, 需要去其他商店买商品, 选择商品颜色、大小、填写想要购买的数量, 然后选择 Buy Now, 和 Place Order, 然后购买完成。

我们的不足是:

1.通过跨境电商这门课程, 我们深刻体会到英语的重要性, 我们在上跨境电商时, 因为每个商铺都是英文的, 每个产品的的产品介绍都是英文的, 我们在填写产品描述时需要借助有道翻译软件来翻译产品介绍, 才能成功的以高分发布产品。

2.在刚开始上传产品的时候, 我们对产品标题的拟定, 产品的短描内容填写并不是很清楚, 拟定标题的思路不明确, 以至于上传产品的得分不高, 产品曝光率不高。在图片上传时, 我们上传的图片质量不是太好, 以至于做出来的效果并不是非常美观。

3.在设置物流方面, 我们一开始不会设置而选择新手模板, 这导致我们产品得分得不到提高。在后来通过老师对物流设置的讲解之后, 在我们小组之间讨论之下, 我们终于设定了自己的物流模板。

4.在制定价格方面, 我们有时候把握不好物流费用, 导致价格设置与其他的同类产品相比过高或过低。

八、综合评分

小组成员姓名	吕梦婷	于瑞	顾芬芳
学号（后两位）	12	24	04
个人操作成绩(60%)			
个人出勤成绩(10%)			
期末成绩（30%） （实验总结）			
个人综合评分			

教师评价:

教师签名:

日期: